

11:55 AM

10/21/13

Accrual Basis

## Jazz in June Profit & Loss Budget vs. Actual October 2012 through September 2013

	Oct '12 - Sep 13	Budget	\$ Over Budget	% of Budget
<b>Ordinary Income/Expense</b>				
<b>Income</b>				
<b>Concert Income</b>				
Artist CD contribution	256.95	300.00	-43.05	85.7%
Concession contributions	2,402.30	2,800.00	-397.70	85.8%
T-Shirts et al sales	3,673.55	4,300.00	-626.45	85.4%
Tables	4,250.00	3,500.00	750.00	121.4%
Tabloid income	2,850.00	2,000.00	850.00	142.5%
<b>Total Concert Income</b>	13,432.80	12,900.00	532.80	104.1%
<b>Contributions</b>				
Concert Buckets	5,652.04	3,500.00	2,152.04	161.5%
Friends	14,488.80	12,000.00	2,488.80	120.7%
Spring Fund Raising Event	2,954.11	1,900.00	1,054.11	155.5%
<b>Total Contributions</b>	23,094.95	17,400.00	5,694.95	132.7%
<b>Grants &amp; Underwriting</b>				
A. Festival Underwriters	22,399.00	22,399.00	0.00	100.0%
B. Festival Funders	39,500.00	40,000.00	-500.00	98.8%
C. Major Funders	0.00	10,000.00	-10,000.00	0.0%
D. Day Funders	4,500.00	3,000.00	1,500.00	150.0%
<b>Total Grants &amp; Underwriting</b>	66,399.00	75,399.00	-9,000.00	88.1%
<b>Inkind Contributions</b>				
In-Kind	24,160.00			
<b>Total Inkind Contributions</b>	24,160.00			
<b>Interest</b>				
Bank Interest	18.21	50.00	-31.79	36.4%
CD Interest	220.35	400.00	-179.65	55.1%
Endowment Interest	1,687.00	1,687.00	0.00	100.0%
<b>Total Interest</b>	1,925.56	2,137.00	-211.44	90.1%
<b>Total Income</b>	129,012.31	107,836.00	21,176.31	119.6%
<b>Gross Profit</b>	129,012.31	107,836.00	21,176.31	119.6%
<b>Expense</b>				
<b>Administration</b>				
City Sales Tax	332.79	400.00	-67.21	83.2%
Credit Card Fees	465.38	500.00	-34.62	93.1%
Dues & Licenses	1,054.50	1,200.00	-145.50	87.9%
Insurance	5,492.00	4,800.00	692.00	114.4%
Misc. Administration	186.82	100.00	86.82	186.8%

11:55 AM

10/21/13

Accrual Basis

## Jazz in June Profit & Loss Budget vs. Actual October 2012 through September 2013

	Oct '12 - Sep 13	Budget	\$ Over Budget	% of Budget
Office Expense	413.71	150.00	263.71	275.8%
Storage	300.00	300.00	0.00	100.0%
<b>Total Administration</b>	<b>8,245.20</b>	<b>7,450.00</b>	<b>795.20</b>	<b>110.7%</b>
<b>Concert Development Expenses</b>				
Development Director	18,000.00	18,000.00	0.00	100.0%
Development Director Misc. Exp.	190.22	125.00	65.22	152.2%
Framing	109.13	700.00	-590.87	15.6%
Friends Campaign	0.00	100.00	-100.00	0.0%
Inkind Fundraising Expenses	3,000.00			
<b>Total Concert Development Expenses</b>	<b>21,299.35</b>	<b>18,925.00</b>	<b>2,374.35</b>	<b>112.5%</b>
<b>Concert Fundraising Expenses</b>				
Spring Event Expenses	1,592.01	1,250.00	342.01	127.4%
T-shirts Project Expenses	1,162.45	1,200.00	-37.55	96.9%
<b>Total Concert Fundraising Expenses</b>	<b>2,754.46</b>	<b>2,450.00</b>	<b>304.46</b>	<b>112.4%</b>
<b>Concert Logistics</b>				
Chair/table rental	192.14	200.00	-7.86	96.1%
Electrician	480.00	480.00	0.00	100.0%
Misc. Logistics	254.79	250.00	4.79	101.9%
Park Pavilion Rental	200.00	200.00	0.00	100.0%
Port-a-potties	1,021.66	1,300.00	-278.34	78.6%
Security	1,614.36	1,500.00	114.36	107.6%
<b>Total Concert Logistics</b>	<b>3,762.95</b>	<b>3,930.00</b>	<b>-167.05</b>	<b>95.7%</b>
<b>Concert Marketing</b>				
Concert Advertising	6,529.00	3,000.00	3,529.00	217.6%
Graphics	3,500.00	3,500.00	0.00	100.0%
Inkind marketing	16,696.00			
Marketing Contract	15,966.88	14,750.00	1,216.88	108.3%
Misc. Marketing	479.92	500.00	-20.08	96.0%
Photographer	96.75	200.00	-103.25	48.4%
Posters	252.28	200.00	52.28	126.1%
Tabloid	2,119.61	2,000.00	119.61	106.0%
Website	180.00	500.00	-320.00	36.0%
<b>Total Concert Marketing</b>	<b>45,820.44</b>	<b>24,650.00</b>	<b>21,170.44</b>	<b>185.9%</b>

11:55 AM

10/21/13

Accrual Basis

**Jazz in June**  
**Profit & Loss Budget vs. Actual**  
**October 2012 through September 2013**

	<u>Oct '12 - Sep 13</u>	<u>Budget</u>	<u>\$ Over Budget</u>	<u>% of Budget</u>
<b>Concert Program</b>				
<b>Artist Contract</b>	24,500.00	25,000.00	-500.00	98.0%
<b>Artist Ground Transportation</b>	675.16	600.00	75.16	112.5%
<b>Artist Hotel</b>	3,542.40	3,200.00	342.40	110.7%
<b>Artist Volunteer Hospitality</b>	310.34	400.00	-89.66	77.6%
<b>Backline</b>	1,074.91	2,500.00	-1,425.09	43.0%
<b>Inkind Program</b>	600.00			
<b>Misc. Program</b>	35.75	500.00	-464.25	7.2%
<b>Sound, stage, recording</b>	16,325.00	16,600.00	-275.00	98.3%
<b>Total Concert Program</b>	<u>47,063.56</u>	<u>48,800.00</u>	<u>-1,736.44</u>	<u>96.4%</u>
<b>Total Expense</b>	<u>128,945.96</u>	<u>106,205.00</u>	<u>22,740.96</u>	<u>121.4%</u>
<b>Net Ordinary Income</b>	<u>66.35</u>	<u>1,631.00</u>	<u>-1,564.65</u>	<u>4.1%</u>
<b>Net Income</b>	<u><b>66.35</b></u>	<u><b>1,631.00</b></u>	<u><b>-1,564.65</b></u>	<u><b>4.1%</b></u>