

Three Previous Fiscal Years	Fiscal Year 2007	Fiscal Year 2008	Fiscal Year 2009	Fiscal Year 2010	Fiscal Year 2011
	Cash Only	Cash & In-kind	Cash & In-kind	Cash & In-kind	Cash & In-kind
INCOME					
United Way / Allied Arts					
Individual Donors	8,560.00	14,034.05	11,975.94	13,376.11	21,070.48
Foundations	5,000.00	5,000.00	5,000.00	12,380.00	10,000.00
Other donations	58,737.00	99,934.85	73,904.09	72,562.63	104,560.08
Special Events		4,615.00	3,950.00	3,460.00	3,924.00
Government Grants & Contracts	28,902.00	33,719.00	27,854.00	24,233.00	23,610.50
Earned Income	4,330.00	14,328.95	9,990.10	10,619.60	8,717.55
Income from Endowment			792.00	1,161.00	2,600.00
Other	285.00	2,062.00	1,279.93	631.78	690.44
TOTAL INCOME	105,814.00	173,693.85	134,746.06	138,424.12	175,173.05
EXPENSES					
Program	63,002.00	127,461.96	99,009.96	99,720.72	139,096.34
Administrative	21,410.00	9,956.20	8,590.69	8,698.56	13,175.65
Fundraising	12,681.00	20,288.87	22,781.16	26,349.39	27,667.97
Other		7,813.21	50.00	-	
TOTAL EXPENSES	97,093.00	165,520.24	130,431.81	134,768.67	179,939.96
NET/<DEFICIT>	8,721.00	8,173.61	4,314.25	3,644.45	(4,766.91)