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accrual Basis

Jazz in June
Profit & Loss
October 2010 through September 2011

	<u>Oct '10 - Sep 11</u>
Ordinary Income/Expense	
Income	
Concert Income	
Artist CD contribution	300.30
Concession contributions	2,804.00
T-Shirts et al sales	4,288.25
Tables	3,500.00
Tabloid income	1,325.00
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Total Concert Income	12,217.55
Contributions	
Concert Buckets	3,735.48
Fall Fundraising Event	2,320.00
Friends	12,485.00
Special Fundraising	1,350.00
Spring Fund Raising Event	1,604.00
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Total Contributions	21,494.48
Grants & Underwriting	
A. Festival Underwriters	23,610.50
B. Festival Funders	21,500.00
C. Major Funders	19,825.00
D. Day Funders	4,500.00
E. Additional Support	0.00
Other grants	3,000.00
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Total Grants & Underwriting	72,435.50
Inkind Contributions	
In-Kind	65,735.08
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Total Inkind Contributions	65,735.08
Interest	
Bank Interest	96.25
CD Interest	594.19
Endowment Interest	2,600.00
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Total Interest	3,290.44
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Total Income	175,173.05
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Gross Profit	175,173.05

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Expense	
Administration	
Bad Debt	275.00
City Sales Tax	350.22
Credit Card Fees	366.96
Dues & Licenses	1,406.50
Inkind Administrative expenses	11,560.00
Insurance	4,707.00
Misc. Administration	92.62
Office Expense	841.53
Storage	300.00
Total Administration	<u>19,899.83</u>
Concert Development Expenses	
Development Director	16,600.00
Development Director Misc. Exp.	33.91
Friends Campaign	103.60
Inkind Fundraising Expenses	4,000.00
Total Concert Development Expenses	<u>20,737.51</u>
Concert Fundraising Expenses	
Inkind CD donations	300.30
Inkind Fundraising Event Exp.	2,229.33
October Fundraising Expenses	1,551.97
Spring Event Expenses	1,006.47
T-shirts Project Expenses	1,842.39
Total Concert Fundraising Expenses	<u>6,930.46</u>
Concert Logistics	
Chair/table rental	46.28
Electrician	480.00
Inkind Logistics	3,000.00
Misc. Logistics	230.45
Park Pavilion Rental	200.00
Port-a-potties	1,257.54
Scaffolding	229.39
Security	1,485.88
Total Concert Logistics	<u>6,929.54</u>

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Concert Marketing	
Concert Advertising	6,602.48
Framing	643.11
Graphics	4,012.50
Inkind marketing	37,494.56
Marketing Contract	13,325.00
Misc. Marketing	397.50
Photographer	197.27
Posters	258.91
Tabloid	1,898.26
Website	144.00
Total Concert Marketing	<u>64,973.59</u>
Concert Program	
Artist Contract	33,050.00
Artist Hotel	2,174.00
Artist Volunteer Hospitality	188.59
Backline	2,773.26
Inkind Program	7,150.89
Misc. Program	262.29
Sound, stage, recording	14,870.00
Total Concert Program	<u>60,469.03</u>
Total Expense	<u>179,939.96</u>
Net Ordinary Income	<u>-4,766.91</u>
Net Income	<u><u>-4,766.91</u></u>